

## Asset Type: Assets Under Management (in CHF millions)

| Asset Type   | Current Month  | 1 Month ago    | 3 Months ago   | 6 Months ago   | 1 Year ago     | 2 Years ago    | 3 Years ago    | 4 Years ago    | 5 Years ago    |
|--------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Equity       | 201'043        | 199'008        | 193'771        | 189'761        | 160'229        | 137'814        | 149'771        | 88'807         | 65'573         |
| Bond         | 106'088        | 104'857        | 102'426        | 98'800         | 90'401         | 79'804         | 81'141         | 62'637         | 55'296         |
| Mixed Assets | 69'119         | 68'819         | 67'830         | 65'801         | 61'178         | 55'994         | 58'901         | 45'603         | 43'716         |
| Real Estate  | 25'581         | 25'636         | 25'592         | 25'853         | 26'054         | 25'263         | 23'942         | 21'861         | 20'780         |
| Money Market | 19'303         | 19'991         | 18'855         | 20'148         | 18'473         | 14'675         | 18'129         | 18'719         | 16'816         |
| Other        | 493            | 501            | 530            | 535            | 541            | 691            | 672            | 643            | 859            |
| Commodity    | 217            | 208            | 193            | 195            | 159            | 1'604          | 456            | 367            | 363            |
| Alternatives | 61             | 64             | 60             | 117            | 78             | 5              | 3              | 24             | 11             |
| <b>Total</b> | <b>421'904</b> | <b>419'083</b> | <b>409'257</b> | <b>401'210</b> | <b>357'113</b> | <b>315'849</b> | <b>333'015</b> | <b>238'662</b> | <b>203'414</b> |

## Asset Type: Market Shares (%)

| Asset Type   | Current Month | 1 Month ago | 3 Months ago | 6 Months ago | 1 Year ago | 2 Years ago | 3 Years ago | 4 Years ago | 5 Years ago |
|--------------|---------------|-------------|--------------|--------------|------------|-------------|-------------|-------------|-------------|
| Equity       | 47.65         | 47.49       | 47.35        | 47.30        | 44.87      | 43.63       | 44.97       | 37.21       | 32.24       |
| Bond         | 25.15         | 25.02       | 25.03        | 24.63        | 25.31      | 25.27       | 24.37       | 26.25       | 27.18       |
| Mixed Assets | 16.38         | 16.42       | 16.57        | 16.40        | 17.13      | 17.73       | 17.69       | 19.11       | 21.49       |
| Real Estate  | 6.06          | 6.12        | 6.25         | 6.44         | 7.30       | 8.00        | 7.19        | 9.16        | 10.22       |
| Money Market | 4.58          | 4.77        | 4.61         | 5.02         | 5.17       | 4.65        | 5.44        | 7.84        | 8.27        |
| Other        | 0.12          | 0.12        | 0.13         | 0.13         | 0.15       | 0.22        | 0.20        | 0.27        | 0.42        |
| Commodity    | 0.05          | 0.05        | 0.05         | 0.05         | 0.04       | 0.51        | 0.14        | 0.15        | 0.18        |
| Alternatives | 0.01          | 0.02        | 0.01         | 0.03         | 0.02       | 0.00        | 0.00        | 0.01        | 0.01        |

## Asset Type: Estimated Net Sales (in CHF millions)

| Asset Type   | 1 Month       | 3 Months       | 6 Months       | 9 Months       | 1 Year          | 2 Years         | 3 Years         | 4 Years          | 5 Years          |
|--------------|---------------|----------------|----------------|----------------|-----------------|-----------------|-----------------|------------------|------------------|
| Bond         | 238.2         | 968.9          | 3'810.3        | 7'484.8        | 7'384.3         | 16'456.2        | 27'097.7        | 42'675.6         | 46'819.2         |
| Commodity    | 0.5           | 3.8            | -6.9           | -3.7           | 5.4             | 127.9           | 218.8           | 258.2            | 435.5            |
| Real Estate  | 0.0           | 0.0            | 0.0            | 0.0            | 0.0             | 0.0             | 0.0             | 0.0              |                  |
| Alternatives | -3.2          | -2.1           | -3.4           | 2.6            | -2.9            | 8.8             | 8.8             | 5.4              | 25.2             |
| Other        | -7.2          | -12.1          | -23.7          | -33.6          | -43.6           | -179.2          | -211.0          | -230.3           | -327.2           |
| Mixed Assets | -22.8         | -231.4         | -606.1         | -543.3         | -725.2          | 105.3           | 5'789.0         | 13'892.2         | 15'346.8         |
| Equity       | -115.3        | 492.1          | 1'166.8        | 1'831.5        | 4'461.7         | 14'155.4        | 31'156.7        | 59'162.9         | 76'155.7         |
| Money Market | -582.0        | 723.9          | -155.1         | 758.3          | 445.5           | 2'997.1         | 2'427.2         | 2'552.6          | 3'781.3          |
| <b>Total</b> | <b>-491.9</b> | <b>1'943.1</b> | <b>4'181.9</b> | <b>9'496.6</b> | <b>11'525.2</b> | <b>33'671.5</b> | <b>66'487.3</b> | <b>118'316.5</b> | <b>142'236.6</b> |