



## Purpose

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

**Product : Leadersel P.M.I Hd B | Isin: LU1132340321**

Name of PRIIP manufacturer : **Ersel Gestion Internationale S.A.**  
Competent Authority : **The Commission de Surveillance du Secteur Financier (CSSF) is responsible for supervising Ersel Gestion Internationale S.A in relation to this Key Information Document**  
Date of Production of the KID : **13/01/2023**

Ersel Gestion Internationale S.A. is authorised in Luxembourg and regulated by the Commission de Surveillance du Secteur Financier (CSSF)

For more information call the number : 800353999 Website : <https://www.ersel.it/>

## What is this product?

**Type** : Flexible, Income Accumulation

**Objectives** : The Fund is actively managed and invests mainly in ordinary shares of Italian companies or companies resident in Italy, both in Euro and in foreign currencies. The Fund does not refer to a Benchmark.

**Investment Policy**: In carrying out its investment policy, the Fund may invest in equities of companies of any sector, with high or medium-low capitalisation and, under certain conditions, also in money market instruments and bonds. In addition, the Fund will invest at least 70% of the portfolio in financial instruments (shares and/or bonds, it being understood that for the portion invested in bonds a 30% limit applies) issued by or made with companies resident in Italy or in the EU or in an EEA Member State and having a permanent establishment in Italy. At least 30% of these financial instruments will be issued by companies not listed in the FTSE MIB index or other equivalent indexes. Further investment limits are then:

- a maximum of 10% of the portfolio in financial instruments issued by or entered into with the same company or companies belonging to the same group, nor in cash deposits, unless they are held at the Fund's custodian bank
- the prohibition to invest in financial instruments issued by companies not resident in countries that allow an adequate exchange of information with Italy
- a maximum of 10% of net assets in Undertakings for Collective Investment in Transferable Securities (UCITS) or other Undertakings for Collective Investment (UCIs).

The Fund may use financial techniques and instruments to hedge its portfolio exposure. The Fund may hedge market risk on the basis of quantitative signals generated by market indicators. These signals are designed to derive from market behaviour the level of market risk hedging that the Fund needs (either partial or total). Hedging will be done through futures on eligible indices. The Fund's value is calculated and expressed in Euros. Note: The Fund qualifies as an "Individual Long-Term Savings Plan" (PIR) pursuant to Italian Budget Law no. 232 of 11 December 2016, subsequently amended by Law no. 157 of 19 December 2019 (pursuant to art. 13bis DL 26. 10. 2019 no. 124)

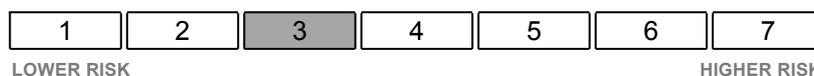
**Redemption**: The frequency of partial or total redemption of the units held by unitholders is aligned with the frequency of calculation of the unit value of the unit, determined on a daily basis, except on days when the National Stock Exchanges are closed and on national holidays, when the National Stock Exchanges are also open.

**Maturity** : The Fund is established without limits of duration

**Intended retail investor** : The Fund is aimed at a retail client with an adequate level of theoretical knowledge and financial experience, who has the ability to withstand potentially high financial losses and who aims to obtain growth in the capital invested, over a recommended time horizon of at least 5/10 years, consistent with the level of risk assumed. According to the Rules, the Fund may be subscribed for an amount, net of subscription charges and expenses, of not less than EUR 2,500.

## What are the risks and what could I get in return?

Risk indicator



The synthetic risk indicator assumes that the product is held for 7 years and is an indicative indication of the level of risk of this product compared to other products. It expresses the probability that the product will suffer monetary losses due to movements in the market or due to our inability to pay you what is owed. We have rated this product at level 3 out of 7, which corresponds to a medium-low risk class. This rates the potential losses from future performance at a medium-low level and poor market conditions

are unlikely to impact our capacity to pay you. This product does not include any protection from future market performance, so you may lose all or part of your investment

## Performance scenarios

Investment : € 10.000

Scenarios		1 year	7 years *
Minimum	There is no guaranteed minimum return		
<b>Stress scenario</b>	<b>What you might get back after costs</b>	<b>€ 5.530</b>	<b>€ 4.210</b>
	Average return each year	-44,7%	-11,6%
<b>Unfavourable scenario</b>	<b>What you might get back after costs</b>	<b>€ 7.860</b>	<b>€ 8.320</b>
	Average return each year	-21,4%	-2,6%
<b>Moderate scenario</b>	<b>What you might get back after costs</b>	<b>€ 10.460</b>	<b>€ 16.170</b>
	Average return each year	4,6%	7,1%
<b>Favourable scenario</b>	<b>What you might get back after costs</b>	<b>€ 14.700</b>	<b>€ 19.650</b>
	Average return each year	47,0%	10,1%

\* Recommended holding period

What you will get from this product depends on future market performance. Market developments in the future are uncertain and cannot be accurately predicted. The unfavourable, moderate, and favourable scenarios shown are illustrations using the worst, average, and best performance of the product, which may include reference/proxy index variables, over the last 12 years. Markets could develop very differently in the future. The stress scenario shows what you might get back in extreme market circumstances. The figures shown include all the costs of the product itself but may not include all the costs that you pay to your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

## What happens if Ersel Gestion Internationale S.A. is unable to pay out?

The assets of the Fund are held in safekeeping by its Depositary, CACEIS Bank Luxembourg Branch. In the event of the insolvency of the Manager, the Fund's assets in the safekeeping of the Depositary will not be affected. However, in the event of the insolvency of the Depositary or a delegate thereof, the Fund may suffer a financial loss. However, this risk is mitigated to a certain extent by the fact the Depositary is required by law and regulation to segregate its own assets from the assets of the Fund. The Depositary will also be liable to the Fund and the investors for any loss arising from, among other things, its negligence, fraud or intentional failure properly to fulfill its obligations.

## What are the costs?

The expenses incurred are used to cover the management costs of the Fund including the costs of marketing and distribution of the Fund. These expenses reduce the potential return on the investment. The tables show the amounts that are taken from your investment to cover different types of costs. These amounts depend on how much you invest, how long you hold the product and how well the product does. The amounts shown here are illustrations based on an example investment amount and different possible investment periods.

### Costs over time

Investment : € 10.000

	If you cash in after 1 year	If you cash in after 7 years
<b>Total costs</b>	<b>€ 411</b>	<b>€ 5.264</b>
Impact on return (RIY) per year	4,1%	4,4% each year

## Composition of costs

One-off cost upon entry or exit		If you redeem after one year.
Entry costs	Entry charges are not applied.	€ 0
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Ongoing costs		
Management fees and other administrative or operating cost	The impact of the costs that we take each year for managing your investments	€ 205
Transaction costs	The impact of the costs of us buying and selling underlying investments for the product	€ 137
Incidental costs taken under specific conditions		
Performance fees	Performance fees are calculated in accordance with the methodology described in the Fund's prospectus: Calculated annually on a maximum of 15% of the positive difference between the Fund's net return and its 2%, with a maximum of 1.5% of the average net asset value over the period	€ 68

## How long should I hold it and can take money out early?

### Recommended holding period : 7 years

This product is to be considered a long-term investment and therefore a time horizon of at least 7 years is recommended. The period was chosen on the basis of the product's characteristics and profitability.

## How can I complain?

If you are not entirely satisfied with any aspect of the service you have received and you wish to complain, you can write to the distributors or also directly to the Management Company simply by writing to Ersel Gestion Internationale S.A., 17 rue Jean l'Aveugle, L-1148 Luxembourg, Grand Duchy of Luxembourg or e-mail us at [compliance@ersel.lu](mailto:compliance@ersel.lu). The Management Company will treat the complaints received with the utmost diligence, and will inform the investor of its decisions within sixty days of receipt of the complaint.

## Other relevant information

Participation in the Fund is governed by the Management Regulations, which are made available free of charge on written request to the Management Company, Ersel Gestion Internationale S.A., 17 rue Jean l'Aveugle, L-1148 Luxembourg, Grand Duchy of Luxembourg, or by sending an e-mail to [info@ersel.lu](mailto:info@ersel.lu) as are any other documents containing practical information about the Fund: the Prospectus, the latest annual report (management report) and the latest semi-annual report. Detailed information on the staff remuneration and incentive policy and practices is available on the Company's website ([www.ersel.it/RemunerationPolicy.pdf](http://www.ersel.it/RemunerationPolicy.pdf)).

The state of the origin of the fund is Luxembourg. In Switzerland, the representative is 1741 Fund Solutions AG, Burggraben 16, CH-9000 St.Gallen. The paying agent is Tellco AG, Bahnhofstrasse 4, 6430 Schwyz. The prospectus, the KIDs or PRIIP KIDs, the fund regulation as well as the annual and semi-annual reports may be obtained free of charge from the representative.