

LO Funds Europe High Conviction Newsletter

Regional Equities • Equities

PERFORMANCE COMMENT

Since we last updated the strategy on 28 June 2024, incorporating new risk parameters, LO Funds–Europe High Conviction has returned -2.4% vs -1.0% for its benchmark (MSCI Europe) on the P class, while N class shares have returned -2.1% vs -1.0% for the benchmark.

Over the period, the top three best performing positions minus the bottom three had an impact of -7 bps on performance (gross). By sector, the two best contributors to relative performance were Financials (+31 bps) and Materials (+28 bps), while the two top detractors were Industrials (-81 bps) and Consumer Staples (-67 bps).

The Fund is well positioned to offer broad exposure across sectors and underlying drivers. Over time, the construction of the portfolio should allow for the delivery of our objectives: solid alpha generation from highconviction positions based on proprietary, fundamental analysis, coupled with strict risk management to protect from sizeable relative drawdowns.

October 2024:

The Fund returned -3.8% net of fees (EUR P share class) in October versus -3.3% for its benchmark, bringing its year-to-date performance to -4.5% versus 8.0% for the benchmark. N class shares returned - 3.7% in October and -3.8% YTD versus -3.3% and 8.0% for its benchmark, respectively.

The Fund's performance in October was driven mostly by stock selection, with a small negative impact from market factors. Our top three positions minus our bottom three positions had a net -22 bps impact last month – half of our (gross) relative performance.

The best-performing sectors in the benchmark were Energy (+0.2%) – the only positive sector during the month – and Financials (-0.6%), while the bottom performers were Real Estate (-7.3%) and Information Technology (-7.2%). The sector with the most significant impact on the Fund's performance was Healthcare, which was more impacted by

negative stock selection.

STOCK PERFORMANCE: TOP CONTRIBUTORS AND DETRACTORS

CONTRIBUTORS

The top three contributors to the Fund's performance in October were Trainline, Elis and SAP.

Trainline: Trainline, the European leading independent rail platform, updated its full-year 2025 guidance (fiscal year closing end of February) after a strong first half in terms of sales. The stock was up 16.4% in October.

Elis: The French provider of linen and workwear cleaning and rental services announced during the month that it had terminated all discussions with Vestis and Unifirst around a potential acquisition. This news came as a relief to investors who were concerned about the impact of a deal on Elis' leverage and EPS in coming years. The stock was up 11%.

SAP: The enterprise software company raised its 2024 outlook for revenues, operating profit and cash flow after a strong performance from cloud revenues. The stock was up 5.1%.

DETRACTORS

The three positions that detracted most from the Fund's performance last month were Eurofins Scientific, Spirax and Dassault Systemes.

Eurofins Scientific: The laboratory testing services company issued below-consensus Q3 results and revised its top-line full-year guidance due to the biopharma business lines facing a slowdown in early-stage clinical activity and a decline in the agri-food business. The stock was down 20.6% in October.

Spirax: During its capital markets day, the manufacturer of steam and fluid management solutions highlighted continued short-term

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uncertainties in the steam and biopharma businesses and an operating margin improvement that could be back-end loaded. The stock was down 14.8%.

Dassault Systemes: The engineering software company reported license

sales in line, while subscription revenues disappointed due to automobile deals being postponed. It updated total revenue growth guidance for the full year 2024 from 6-8% to 5-7% to reflect the contraction of the automotive market. The stock was down 11.7%.

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PERFORMANCE

| | | | MONTH | | SINCE | | | | | |
|-------------------------------------|------------------|------------|--------------|------------------|--------------------------|--------|---------|--------|--------|--------|
| 31.10.2024 | INCEPTION | AUM | -TO- DATE | YEAR- TO-DATE | MANAGEMENT CHANGE [6] | 2023 | 2022 | 2021 | 2020 | 2019 |
| LOF – Europe High Conviction PA [1] | 19 December 1997 | EUR 175 mn | -3.77% | -4.49% | 151.46% | 10.54% | -21.07% | 18.60% | 4.42% | 25.02% |
| LOF – Europe High Conviction MA [2] | | | -3.72% | -3.95% | 167.98% | 11.28% | -20.54% | 19.40% | 4.70% | 25.87% |
| LOF – Europe High Conviction NA [3] | | | -3.70% | -3.81% | 176.46% | 11.48% | -20.40% | 19.61% | 4.88% | 26.09% |
| LOF – Europe High Conviction IA [4] | | | -3.70% | -3.78% | 176.28% | 11.52% | -20.37% | 19.66% | 4.95% | 26.14% |
| Benchmark [5] | | | -3.26% | 7.98% | 165.77% | 15.84% | -9.49% | 25.13% | -3.32% | 26.04% |

Past performance is not a guarantee of future results. Performance is presented net of fees.

[1] Dividend accumulated retail client share class, net performance in EUR.

Dividend accumulated clean retail client share class, net performance in EUR. Dividend accumulated clean large retail client share class, net performance in EUR. Dividend accumulated institutional share class, net performance in EUR.

4 MSCI Europe ND since 30 June 2005, previously MSCI Europe and FT Europe.

[5] [6]

Strategy change 15 November 2010.

RISK AND REWARD PROFILE

| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|--------------|---|---|---|---|---|-------------|
| A Lower Bisk | | | | | | Higher Bisk |

The following risks may be materially relevant but may not always be adequately captured by the synthetic risk indicator and may cause additional loss:

Operational risk and risks related to asset safekeeping: In specific circumstances, there may be a material risk of loss resulting from human error, inadequate or failed internal systems, processes or controls, or from external events.

Concentration risk: To the extent that the fund's investments are concentrated in a particular country, market, industry, sector or asset class, the fund may be susceptible to loss due to adverse occurrences affecting that country, market, industry, sector or asset class

Financial, economic, regulatory and political risks: Financial instruments are impacted by various factors, including, without being exhaustive, the development of the financial market, the economic development of issuers who are themselves affected by the general world economic situation, and economic, regulatory and political conditions prevailing in the relevant country.

Before taking any investment decision, please read the latest version of the prospectus, the articles of incorporation, the Key Information Documents (KIDs) and the latest annual report and semi-annual report. Please pay attention to the Appendix B "Risk Factors Annex" of the prospectus.

Incorporation of extra-financial risks into the investment decision process may result in underweighting of profitable investments from the sub-fund's investment universe and may also lead the management of the sub-fund to underweight investments that will continue to perform. Sustainability risks may lead to a significant deterioration in the financial profile, profitability or reputation of an underlying investment and may therefore have a significant impact on its market price or liquidity.

The Fund has been classified as a financial product subject to Article 8 of Regulation (EU) 2019/2088 on sustainability-related disclosures in the financial sector (the "SFDR"). The Fund promotes, among other characteristics, environmental or social characteristics, or a combination of those characteristics, provided that the companies in which the investments are made follow good governance practices.

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Investments are subject to a variety of risks: The investments mentioned in this document may carry risks that are difficult to quantify and integrate into an investment assessment. In general, products such as equities, bonds, forex, or money market instruments bear risks, which are higher in the case of derivative, structured, and private equity products; these are aimed solely at investors who are able to understand their nature and characteristics and to bear their associated risks. On request, LOIM will be pleased to provide investors with more detailed information concerning risks associated with given instruments. The liquidity of an investment is subject to supply and demand. Some products may not have a well-established secondary market or in extreme market conditions may be difficult to value, resulting in price volatility and making it difficult to obtain a price to dispose of the asset.

Where the Fund is denominated in a currency other than an investor's base currency, changes in the rate of exchange may have an adverse effect on price and income. All performance figures reflect the reinvestment of interest and dividends and do not take account the commissions and costs incurred on the issue and redemption of shares/units; performance figures are estimated and unaudited. Net performance shows the performance net of fees and expenses for the relevant fund/share class over the reference period. This document does not contain personalised recommendations or advice and is not intended to substitute any professional advice on investment in financial products. Neither this marketing communication nor this document nor any part of it shall form the basis of, or be relied on in connection with, any contract to purchase or subscription to the Fund. Not all costs are listed in this document and the investor is recommended to refer to the Offering documents for more information.

The articles of association, the prospectus, the Key Information Document ("PRIIPS/KIDs"), and the subscription form are the only official Offering Documents of the Fund's shares (the "Offering Documents"). No party is authorised to provide information or make assurances that are not contained in the Offering Documents.

Access to documents in country of registrations:

The PRIIPS/KIDs are available in one of the official languages of your country and a Prospectus is available in English, French, German and

Italian . The PRIIPS/KIDs and the Prospectus together with the Articles of Incorporation and the last annual and semi-annual financial report are available on <u>www.loim.com</u> or can be requested free of charge at the registered office of the Fund or form the local representatives as mentioned below. These Offering Documents are provided for information and illustration and is not a contractually binding document or an information required by any legislative provisions and is not sufficient to take an investment decision.

Please refer to the prospectus and the PRIIPS/KIDs before making any final investment decisions. Before making an investment in the Fund, an investor should read the entire Offering Documents, and in particular the risk factors pertaining to an investment in the Fund, consider carefully the suitability of such investment to his/her particular circumstances and, where necessary, obtain independent professional advice in respect of **risks**, as well as any **legal, regulatory, credit, tax,** and **accounting consequences**.

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A summary of investor's rights relating to regarding complaints and litigation is available in English on

https://am.lombardodier.com/home/asset-management-regulatory-disc.html.

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The Fund is currently notified for marketing into a number of jurisdictions. The Management Company may decide to terminate the arrangements made for the marketing of the Fund at any time using the process contained in Article 93a of the UCITS Directive.

When the Fund is registered in the following jurisdictions, it is represented by the following Representatives:

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Belgium. Financial services Provider: CACEIS Belgium S.A., Avenue du Port 86 C, b 320, 1000 Brussels, Supervisory Authority: Autorité des services et marchés financiers (FSMA).

France. Representative: CACEIS Bank, Rue Gabriel Péri 89-91, 92120 Montrouge, Supervisory Authority: Autorité des marchés financiers (AMF).

Germany. Representative: DekaBank Deutsche Girozentrale, Mainzer Landstraße 16, D-60325 Frankfurt am Main, Supervisory Authority: Bundesanstalt für Finanzdienstleistungsaufsicht (BaFin).

Finland. Finanssivalvonta (Fiva) - Financial Supervisory Authority (FIN-FSA), Snellmaninkatu 6, P.O. Box 103, FI – 00101 Helsinki, Finland; Website: http://www.finanssivalvonta.fi.

Italy. Paying Agents: Société Générale Securities Services S.p.A., Via Benigno Crespi, 19/A-MAC 2, 20159 Milano, State Street Bank International GmbH – Succursale Italia, Via Ferrante Aporti, 10, 20125 Milano, Banca Sella Holding S.p.A., Piazza Gaudenzio Sella, 1, 13900 Biella, All funds Bank, S.A.U., Milan Branch, Via Bocchetto 6, 20123 Milano, CACEIS Bank S.A., Italy Branch, Piazza Cavour 2, 20121 – Milano, Supervisory Authority: Banca d'Italia (BOI)/ConSob.

Liechtenstein. Representative, LGT Bank AG Herrengasse 12, 9490 Vaduz, Supervisory Authority: Finanzmarktaufsicht Liechtenstein ("FMA").

Luxembourg. Commission de Surveillance du Secteur Financier (CSSF), 291, route d'Arlon, L-1150 Luxembourg; www.cssf.lu.

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