Lazard

European Alternative Fund

December 2019
Fact Sheet

Annualised

C Acc EUR Share Class

Performance Data

(%; net of fees; through 31 December 2019)

1 Month

YTD

Lazard European Alternative Fund (C Acc EUR)

1 Month
YTD
Since 1 October 2015*
0.92
0.80
1.09

Monthly Performance Data

(%; net of fees; since inception, C Acc EUR share class)

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD |
|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 2019 | -1.30 | 0.68 | 0.15 | 0.54 | -2.07 | -0.02 | 1.41 | 0.53 | -0.62 | -0.72 | 1.36 | 0.92 | 0.80 |
| 2018 | 1.20 | -0.06 | -0.84 | 1.45 | 0.27 | -0.50 | 0.57 | -0.18 | 0.22 | -0.35 | -0.03 | -0.65 | 1.10 |
| 2017 | 1.47 | -0.50 | 0.58 | 1.30 | -0.21 | -0.39 | -0.46 | -0.09 | 0.87 | 0.92 | -1.36 | -0.27 | 1.83 |
| 2016 | -0.20 | -0.42 | 0.73 | -0.44 | 0.60 | -0.03 | -0.06 | -0.57 | 0.32 | 0.58 | -1.87 | 1.34 | -0.05 |
| 2015 | | | | | | | | | -1.07 | -0.30 | 0.52 | 0.75 | -0.12 |

The performance quoted represents past performance. Past performance is not a reliable indicator of future results. Source: Lazard Asset Management

Investment Profile

The Lazard European Alternative Fund aims to deliver steady capital appreciation with reduced volatility by taking long and short positions in the shares of European companies. The strategy's core pillar is fundamental stock picking within a robust risk framework characterised by stop-losses, price targets, liquidity targets and disciplined portfolio construction. The strategy is liquid, investing across a diversified portfolio with around 50-70 underlying holdings.

Fund Information

| Fund Manager | Léopold Arminjon |
|-----------------|-------------------|
| Launch Date | 28 September 2015 |
| Liquidity | Daily |
| NAV Calculation | Daily |
| Fund Size | €450m |

Portfolio Construction

| Number of Securities (Long) | 48 |
|---|--------|
| Number of Securities (Short) | 18 |
| Number of Hedges | 5 |
| Average Weighted Market Cap US\$bn (Long) | 29.3 |
| Average Weighted Market Cap US\$bn (Short)* | 19.6 |
| Weight of Top Ten Names (Long) | 26.9% |
| Weight of Top Ten Names (Short)* | -14.0% |

^{*}Does not reflect index futures positions.

Top Five Long Positions (% of NAV, Delta-Adj)

| Vonovia | 3.1 |
|---------------------|-----|
| Iliad | 3.1 |
| Coca-Cola HBC | 3.1 |
| Enel SpA | 3.0 |
| RSA Insurance Group | 2.8 |
| | |

Gross Performance: Long/Short (%)

| | 1 Month | | |
|-------|---------|--|--|
| Long | 2.44 | | |
| Short | -0.65 | | |
| Hedge | -0.64 | | |
| Total | 1.15 | | |

The performance quoted represents past performance. Past performance is not a reliable indicator of future results. Returns based on estimated daily NAV figures. Source: Lazard Asset Management

Market Capitalisation (% of NAV, Delta-Adj)

| | Long | Short | Net |
|-----------------------|------|-------|------|
| Large-Cap (>US\$10bn) | 53.3 | -48.8 | 4.5 |
| Mid-Cap (US\$1-10bn) | 31.1 | -6.8 | 24.3 |
| Small-Cap (<1US\$bn) | 0.0 | 0.0 | 0.0 |
| Total | 84.4 | -55.6 | 28.8 |

Country Allocation (% of NAV, Delta-Adj)

| | Long | Short | Net |
|----------------|------|-------|-------|
| France | 24.7 | -4.3 | 20.4 |
| United Kingdom | 17.0 | -4.4 | 12.6 |
| Germany | 14.5 | -7.0 | 7.5 |
| Sweden | 5.4 | 0.0 | 5.4 |
| Italy | 7.1 | -2.1 | 5.0 |
| Finland | 3.2 | 0.0 | 3.2 |
| Ireland | 2.1 | 0.0 | 2.1 |
| Norway | 2.1 | 0.0 | 2.1 |
| Denmark | 1.6 | -1.6 | 0.0 |
| Spain | 1.0 | -1.0 | 0.0 |
| Netherlands | 3.6 | -4.5 | -0.9 |
| Switzerland | 2.1 | -6.1 | -4.0 |
| Europe | 0.0 | -24.6 | -24.6 |
| Total | 84.4 | -55.6 | 28.8 |



^{*} The Fund was seeded with internal capital on 28 September 2015 and made available for external investment from 1 October 2015.

The performance quoted represents past performance. Past performance is not a reliable indicator of future results. Source: Lazard Asset Management

Sector Allocation (% of NAV, Delta-Adj)*

| | Single-Name Long | Single-Name Short | Index Adjustment | Index-Adjusted Net |
|-----------------------------|------------------|-------------------|------------------|--------------------|
| Banks | 6.2 | 0.0 | -2.9 | 3.4 |
| Autos | 1.5 | 0.0 | -1.4 | 0.0 |
| Industrial - cyclical | 5.9 | -3.3 | -2.8 | -0.2 |
| Industrial - less cyclical | 5.4 | -2.5 | -1.5 | 1.4 |
| Oil/Energy | 0.0 | 0.0 | -0.9 | -0.9 |
| Resources | 2.5 | 0.0 | -0.4 | 2.1 |
| Construction | 1.1 | 0.0 | -0.7 | 0.4 |
| Consumer cyclical | 7.4 | -1.0 | -1.2 | 5.2 |
| Chemicals | 5.1 | 0.0 | -2.0 | 3.1 |
| Tech/Media cyclical | 5.3 | -1.3 | -1.1 | 3.0 |
| Services cyclical | 5.6 | -1.5 | -1.1 | 3.0 |
| Services non cyclical | 2.0 | -1.1 | 0.0 | 1.0 |
| nsurance & other financials | 4.8 | -1.4 | -2.8 | 0.5 |
| Telcos | 5.1 | 0.0 | -1.4 | 3.7 |
| Jtilities & Real Estate | 6.2 | -4.2 | -2.8 | -0.7 |
| Consumer non cyclical | 8.6 | -2.5 | -2.9 | 3.2 |
| Tech/Media less cyclical | 1.6 | -1.0 | -1.1 | -0.5 |
| Healthcare | 5.6 | 0.0 | -7.5 | -2.0 |
| Retailing | 5.2 | -1.4 | -0.4 | 3.4 |
| Total | 84.4 | -21.1 | -34.5 | 28.8 |

| | Single-Name Long | Single-Name Short | Index Adjustment | Index-Adjusted Net |
|------------|------------------|-------------------|------------------|--------------------|
| Defensives | 39.6 | -12.7 | -18.4 | 8.5 |
| Cyclicals | 34.3 | -7.0 | -10.6 | 16.6 |
| Financials | 11.0 | -1.4 | -5.7 | 3.9 |
| Total | 84.4 | -21.1 | -34.5 | 28.8 |

^{*} Internal portfolio manager sector classifications. Index futures and/or options decomposed into sector allocations.

Commentary

In December 2019, the Lazard European Alternative Fund returned +0.92% net of fees in the 'C' Acc Euro share class, compared to +2.06% for the MSCI Europe Net Total Return Index.

Our gross exposure remained stable at 141% while our net exposure crept up to 29% by the end of the year. As we write, we have nonetheless scaled back our net exposure by 5 percentage points as profit taking seems likely following a strong year-end performance for European equities.

In December, our long book made +244 basis points (bps), while our short book generated a loss of -130bps, split between -65bps for index hedges and cash, and -65bps for single stock positions. We made +34bps in German software company TeamViewer, +24bps in Italian payment Nexi, +20bps in British American Tobacco and +20bps on Siltronic. On the short side, there was no loss or gain greater than 20bps.

Although the United States and China finally agreed on a trade deal, President Donald Trump has just opened a new hotspot in the Middle East. We do not know yet how this will evolve, but in the past few years, periods of escalation have quickly been followed by de-escalation, as nobody has an interest in starting a chain reaction that could lead to very adverse and unpredictable outcomes.

Rising geopolitical risk in the Middle East could just prove to be the catalyst for the short-term profit taking we referred to earlier. Nevertheless, the key driver of equities remains the same: as long as central banks maintain their current dovish stance, or as long as global economic growth remains weak, asset prices are likely to remain underpinned.

After what was a challenging year, we are pleased to have ended 2019 in positive territory, and to deliver on our objective of steady capital appreciation with low volatility and limited drawdowns, but the performance of the fund fell short of our expectations nonetheless. In our recent thematic call, we explain why 2019 was a challenging year for hedge funds and why we are much more hopeful for 2020. The replay of '2020: The Year of Relative Value?' can be found here: https://www.lazardas-setmanagement.com/docs/-m0-/95502/document.mp3

We will elaborate further on Q4 and full-year 2019 performance, as well as on our view about 2020, in our upcoming quarterly review call scheduled at 4pm CET on Friday 17th of January. Please contact your Lazard sales representative for an invitation.

May we conclude our last commentary of 2019 by wishing you and your loved ones a very Happy New Year, and we look forward to catching up with you in the next few weeks or months.

Léopold Arminjon, Nitin Arora and Aron Ceccarelli

| Share Classes Informa | ation | | | | |
|--|---------------------|---------------------|--------------|------------------|---------|
| Share Classes | Management Fee (%)* | Performance Fee (%) | ISIN | Bloomberg Ticker | SEDOL |
| AP Acc EUR | 1.15 | 20 | IE00BYQCRW81 | LZEAEIA ID | BYQCRW8 |
| AP Acc GBP Hedged | 1.15 | 20 | IE00BD2N6H66 | LZGBIAL ID | BD2N6H6 |
| AP Acc USD Hedged | 1.15 | 20 | IE00BDD0N532 | LZUHIAL ID | BDD0N53 |
| AP Dist EUR | 1.15 | 20 | IE00BYZ5DH55 | LZEAEID ID | BYZ5DH5 |
| B Acc EUR | 1.65 | 20 | IE00BD5VYW86 | LEARERA ID | BD5VYW8 |
| BP Acc EUR | 2.25 | 20 | IE00BYQCRX98 | LZEAERA ID | BYQCRX9 |
| BP Dist EUR | 2.25 | 20 | IE00BYZ5DJ79 | LZEAERD ID | BYZ5DJ7 |
| C Acc CHF Hedged | 0.90 | 20 | IE00BYQCRV74 | LZEACIA ID | BYQCRV7 |
| C Acc EUR | 0.90 | 20 | IE00BYP5TS89 | LEAREIA ID | BYP5TS8 |
| C Acc GBP | 0.90 | 20 | IE00BYQCRZ13 | LZEAGIA ID | BYQCRZ1 |
| C Acc GBP Hedged | 0.90 | 20 | IE00BYQCRY06 | LZEGHIA ID | BYQCRY0 |
| C Acc USD | 0.90 | 20 | IE00BYP5XK81 | LEARUIA ID | BYP5XK8 |
| C Acc USD Hedged | 0.90 | 20 | IE00BYP5WD40 | LEARUHA ID | BYP5WD4 |
| C Dist EUR | 0.90 | 20 | IE00BYP5TH74 | LEAREID ID | BYP5TH7 |
| C Dist GBP | 0.90 | 20 | IE00BYQCS141 | LZEAGID ID | BYQCS14 |
| C Dist GBP Hedged | 0.90 | 20 | IE00BYQCS034 | LZEGHID ID | BYQCS03 |
| C Dist USD | 0.90 | 20 | IE00BYP5Y273 | LEARUID ID | BYP5Y27 |
| C Dist USD Hedged | 0.90 | 20 | IE00BYP5WS92 | LEARUHD ID | BYP5WS9 |
| EA Acc CHF Hedged (Closed) | 0.75 | 10 | IE00BYP5SX67 | LEARCEA ID | BYP5SX6 |
| EA Acc EUR (Closed) | 0.75 | 10 | IE00BYP5V048 | LEAREEA ID | BYP5V04 |
| EA Acc GBP (Closed) | 0.75 | 10 | IE00BYP5VX70 | LEAGAEA ID | BYP5VX7 |
| EA Acc GBP Hedged (Closed) | 0.75 | 10 | IE00BYP5V261 | LEARGEA ID | BYP5V26 |
| EA Acc USD (Closed) | 0.75 | 10 | IE00BYP5Y497 | LEAUAEA ID | BYP5Y49 |
| EA Acc USD Hedged (Closed) | 0.75 | 10 | IE00BYP5WX46 | LEARUEA ID | BYP5WX4 |
| EA Dist CHF Hedged (Closed) | 0.75 | 10 | IE00BYP5T554 | LEARDEA ID | BYP5T55 |
| EA Dist EUR (Closed) | 0.75 | 10 | IE00BYP5TZ56 | LEAEDEA ID | BYP5TZ5 |
| EA Dist GBP (Closed) | 0.75 | 10 | IE00BYP5W459 | LEAGIEA ID | BYP5W45 |
| EA Dist GBP Hedged (Closed) | 0.75 | 10 | IE00BYP5VM65 | LEAGDEA ID | BYP5VM6 |
| EA Dist USD (Closed) | 0.75 | 10 | IE00BYP5Y505 | LEAUIEA ID | BYP5Y50 |
| EA Dist USD Hedged (Closed) | 0.75 | 10 | IE00BYP5X085 | LEAUDEA ID | BYP5X08 |
| S Acc EUR | 0.75 | 20 | IE00BJBM1041 | LEARSAE ID | BJBM104 |
| * Management fees as at 1 January 2020 | | | | | |

^{*} Management fees as at 1 January 2020.

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